

BAJAJ FINSERV ASSET MANAGEMENT LTD

BUSINESS ASSOCIATE PROGRAM

ABOUT BAJAJ FINSERV LTD

Bajaj Finserv Ltd is a Core Investment Company (CIC) under RBI regulation and the holding company for the various financial services businesses under the Bajaj Group. It provides financial solution for asset acquisition, asset protection, wealth management, investment solutions and retirement planning.

Bajaj Finserv primarily comprises of eight companies with businesses spanning from lending to investments to insurance. The two insurance companies are joint ventures with Allianz SE, Germany wherein Bajaj Finserv is the majority partner and the two companies individually manage operations in general and life insurance space.



ABOUT BAJAJ FINSERV ASSET MANAGEMENT LTD

Bajaj Finserv Asset Management Ltd., a wholly owned subsidiary of Bajaj Finserv Ltd., is all set to establish its presence in the investment solutions industry. Backed by the trust of millions of happy customers embodied in the Bajaj Finserv brand and a highly experienced management team, we seek to play a pivotal role in addressing the investment needs by delivering innovative products and solutions to our investors. Our endeavour is to build a new-age and future ready Asset Management Company which will offer multiple funds and investment solutions that will help our investors achieve their financial goals.

ABOUT BUSINESS ASSOCIATE PROGRAM

Bajaj Finserv Asset Management Ltd. is investing deep in building talent for the future to achieve its aspirational and aggressive growth. This program aims to build next-generation business leaders, through structured intervention to accelerate growth.

Business Associate program is high intensity and high impact program driven by top leadership of the organization with an aim of building strong cadre of business leaders, through diverse exposure and learning.

The program is divided in two parts –

- 1 The first 12 months is dedicated to building exposure to retail sales channels. This phase is aimed at providing on-the-job training before placing in the final role
- 2 Based on an individual's aspirations and role fitment business associate will move to a permanent role in any of the main locations. Careers will be closely monitored and developed by the senior sales team

KEY HIGHLIGHTS

1. Future focused sales capability program
2. High visibility and accessibility to sales leadership team
3. Wide exposure to build scalable capability
4. Opportunity to build career in investments solutions business development
5. Being a part of one of the most desired financial services space of investment solution

COMPENSATION

Overall compensation philosophy includes the total rewards approach which includes following elements –

1. Annual salary
2. Performance linked bonus
3. Paid holidays in line with leave policy
4. Investment in learning and development

Business Associate will be offered compensation of: Total CTC = 5.5 Lacs (including performance variable)

Note:

- Selected candidates will have to complete NISM V A certification before joining. The cost of the certification will be reimbursed by the company.
- Position are available PAN India